

CYBER SECURITY Annual Conference on German and American Law

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Development of cyber insurance Reflecting corporate attitudes to risk

1990's

2000's

Today

Cyber is .com

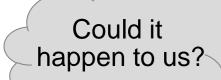
Rise of Privacy

Enterprise Cyber Risk

Purchase of cyber insurance Reflecting corporate attitudes to risk



A culture of denial, where security events are something that occur at other companies



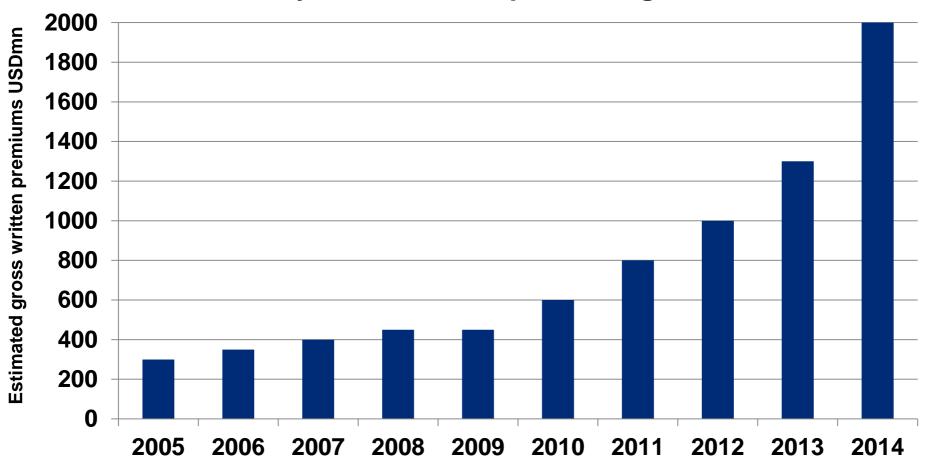
An acceptance that we may be targeted but where there is total reliance on a technological solution



A shift away from 100% confidence in technology towards post event mitigation and preparation

Development of cyber insurance Reflecting attitudes to risk

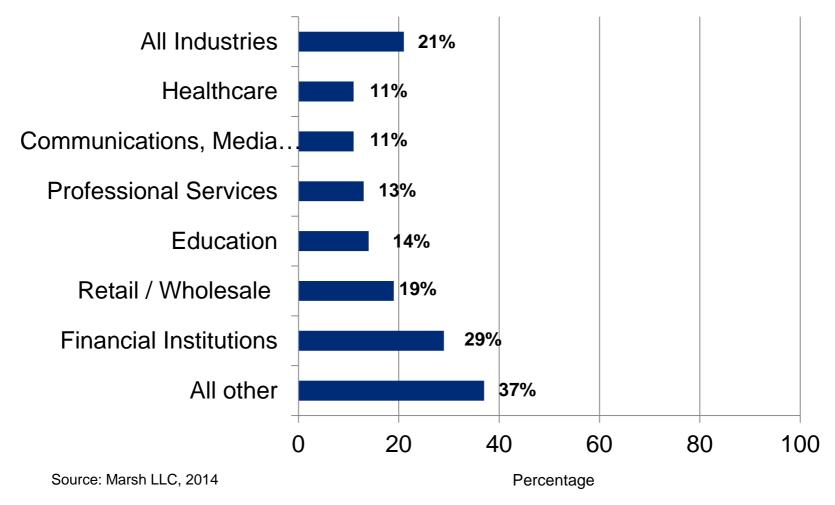
US cyber insurance premium growth



Source: The Betterley Report, Cyber/Privacy insurance market survey reports

Development of Cyber Insurance Reflecting attitudes to risk

Percentage increase in 2013 of US clients purchasing cyber liability insurance



Defining Cyber Risk By Information Technology Standards Organisations

If we exchange the word cyber for IT, then:

- Information Systems Audit and Control Association (ISACA):
 - -The business risk associated with the use, ownership, operation, involvement, influence, and adoption of IT within an enterprise.
- International Organisation for Standardisation (ISO):
 - The potential that a given threat will exploit vulnerabilities of an asset or group of assets and thereby cause harm to the organisation. It is measured in terms of a combination of the probability of occurrence of an event and its consequence.



Assessing and valuing cyber risk Insurance premium drivers

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Industry Type

+
Revenue
-
Data Volumes

+
Data Type
-
Previous breaches
-
Competition = Price
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Maturity of security controls with occasional external validation of security controls

= Coverage

How will insurance influence risk activity in the future

Mandated minimum controls

No risk transfer though insurance



Loss data aggregation

Security by design



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