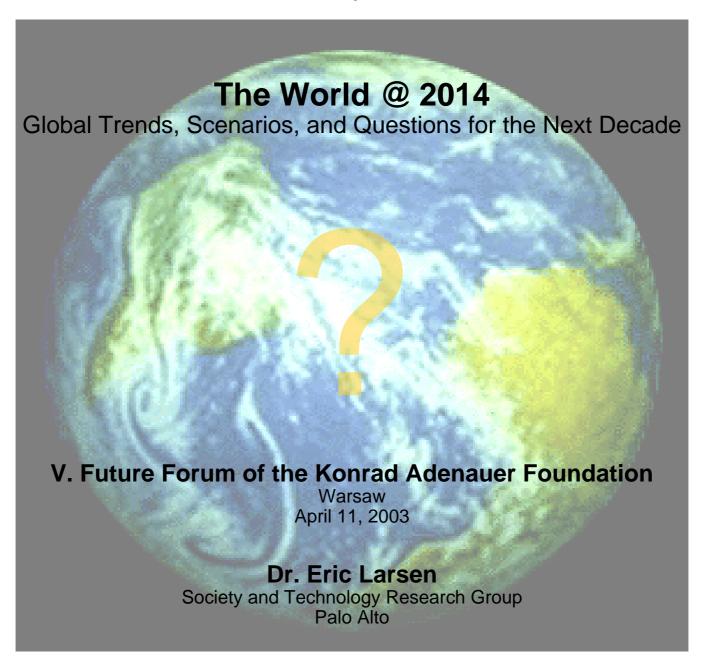
DaimlerChrysler



Presentation Overview

DaimlerChrysler and STRG

First, Some Bad News About the Future ...

Global Trends for the Next Decade

DaimlerChrysler - Overview

- From Automotive Company to Integrated Technology Concern and Back
- Key Figures
 - > 2002 revenues of €150 billion
 - > 365,000 employees
 - > 4,050,000 passengers cars and 485,000 trucks sold in 2002
- Key Business Units
 - > Mercedes-Benz Car Group
 - > Chrysler Group
 - Commercial Vehicles
 - > Services
- Global Alliance with Mitsubishi



Strategic Partnership with Hyundai









Society & Technology Research Group (STRG)

The only <u>non-technical</u> lab in the DaimlerChrysler Research and Technology Division.

Offices: Berlin and Palo Alto

Director: Professor Eckard Minx

• **Mission:** "Outside-In" research and consulting to support DC business units and corporate offices on issues ranging from short-term marketing and investment decisions to long-term product and strategic planning.

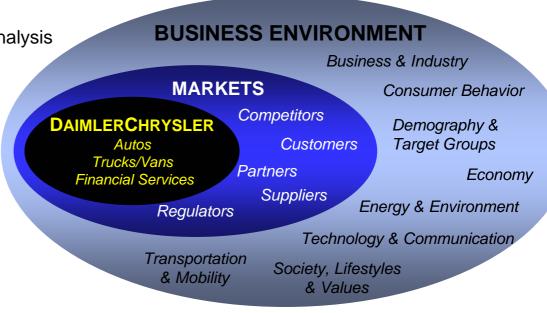
Services

> Business Environment & Market Analysis

- > Scenario Planning
- > Strategy Development
- Silicon Valley Learning Journey

Selected Project Areas

- > E-Business and Telematics
- > Fuel Cell
- > Micro-Compact Car (smart)
- > A3XX Super Jumbo
- > Armored Passenger Car



Presentation Overview

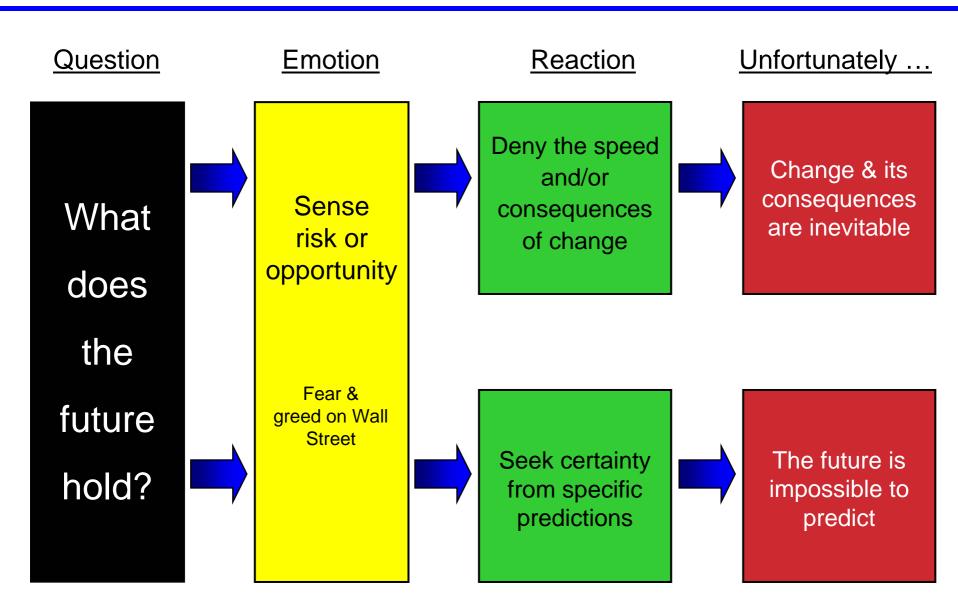
DaimlerChrysler and STRG

First, Some Bad News
 About the Future ...



Global Trends for the Next Decade

Human Nature Resists Future Uncertainty



DaimlerChrysler

Who Would Have Imagined in the Late 1980s ...

the collapse of the Soviet Union and Communism?

a fourfold increase in the Dow?

a decade-long recession in Japan?

• the rise of the Internet?

violent crime dropping 25% in the U.S.?

Presentation Overview

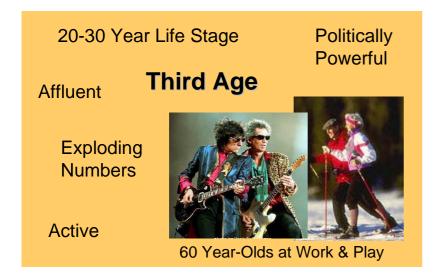
DaimlerChrysler and STRG

First, Some Bad News
 About the Future ...

 Global Trends for the Next Decade



Society - Global Trends





@ Home on the Road

Flexible Work

Work

The World at Your Doorstep

New Gender and Family Roles

Timeshifting

DaimlerChrysler¹

Consumers of the World, Unite!

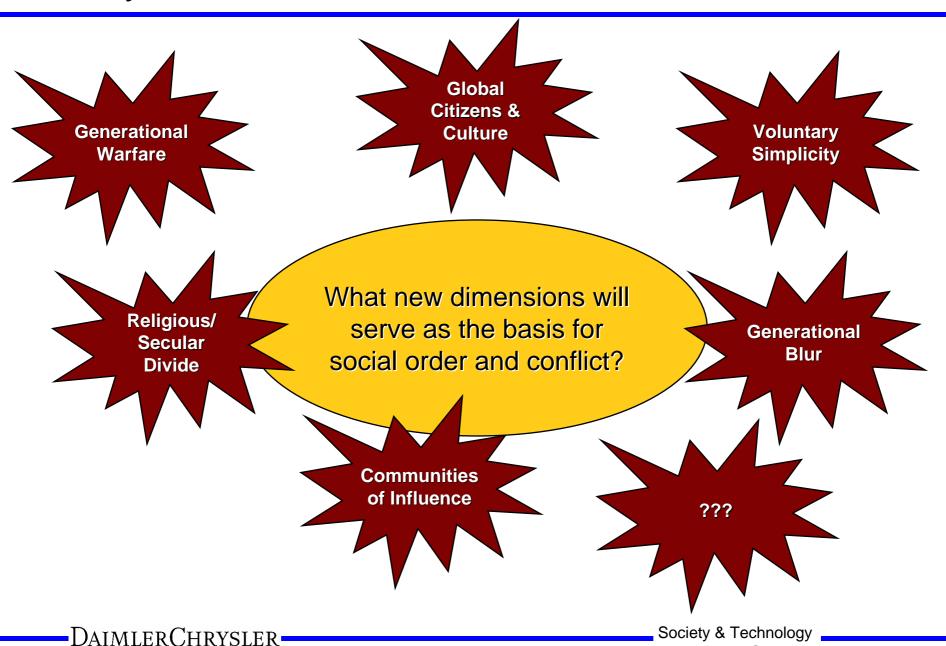
Global Mass Luxury
Brands

Experiences
Second Labels

A Mercedes for Every Garage?

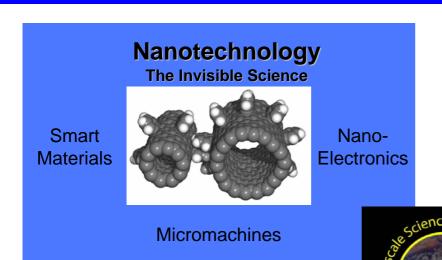
Mercedes-Benz

Society - Scenarios and A Question



Research Group

Technology - Global Trends



Dynamic Communication

Anytime

Anywhere



Anyone

Any Device

Object-to-Object

Artificial Intelligence

Smart Agents Data Mining

Sensors

Robots

Technology Convergence

Informa

Designer Drugs

Biotechnology

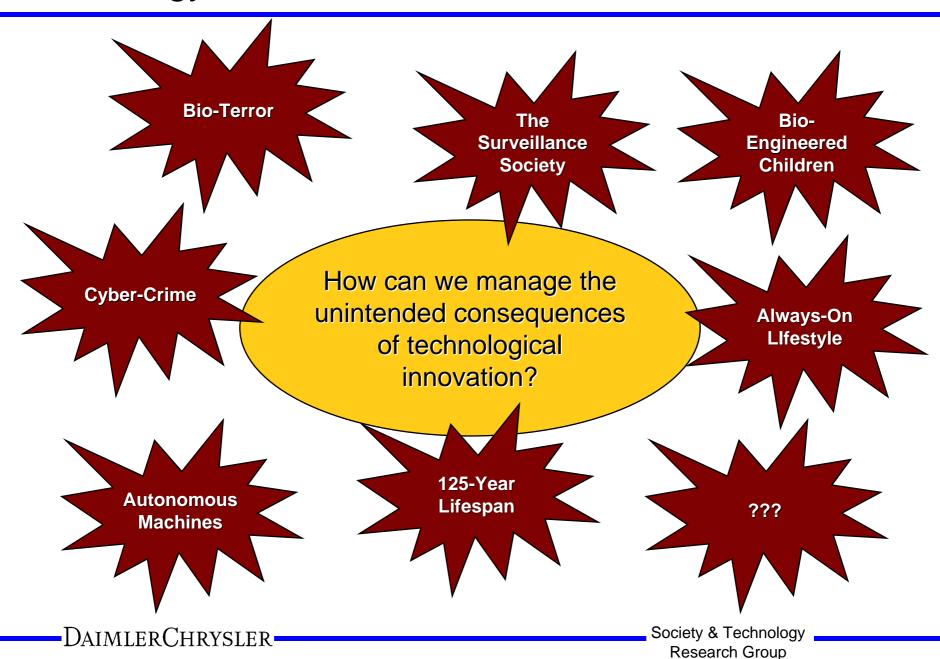
Cloning



Bio-Sensors

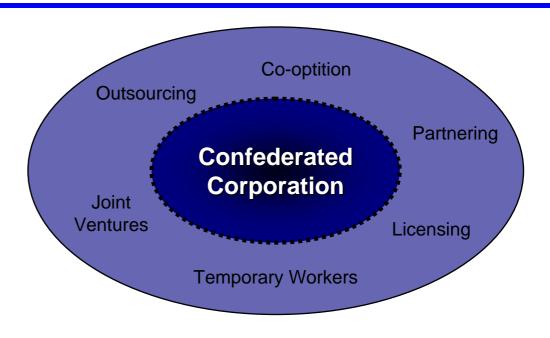
Daimler Chrysler |

Technology - Scenarios and A Question



Economy/Business - Global Trends





Copycat Jungle

Fast Follower Advantage

Deflationary Pressures

Shorter Product Cycles

Niche Markets Constant Reinvention

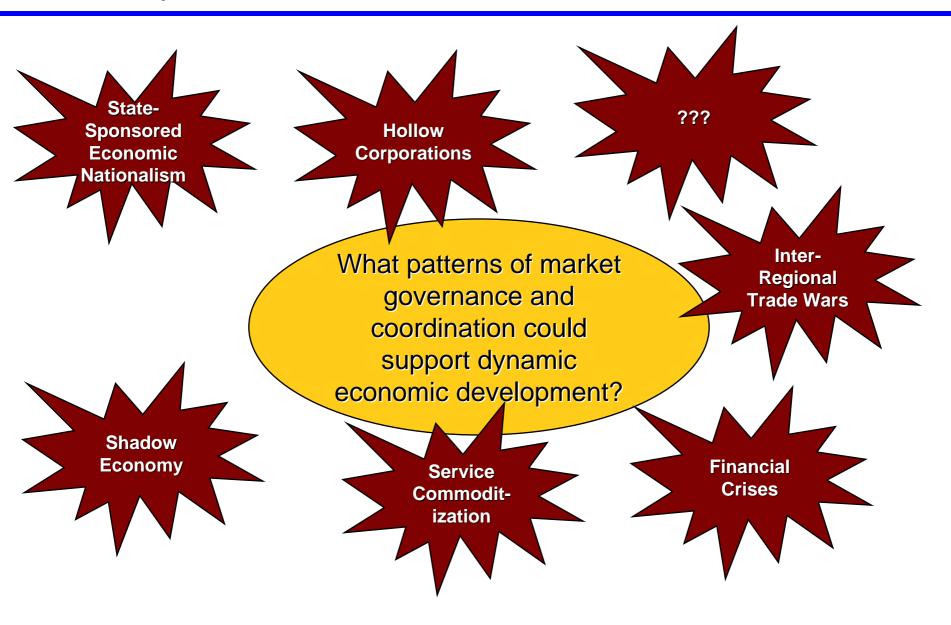
Informal Networking

Profession Over Company

Power Of Place

Creative

Economy/Business - Scenarios and A Question



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Environment - Global Trends

"Lifelong" Batteries Decentralized \ Energy Production

Hydrogen

New Infrastructure

QuickTime™ and a TIFF (Uncompressed) decompressor are needed to see this picture

Fuel Cell Vehicles



Anxious Investors

Brand Identity

Corporate Social Responsibility

Media Transparency

Enlightened Consumers

Sustainable Development



New Efficiencies

Changing Consumer Expectations



SARS

AIDS

Contagious Diseases

Climate/Ecology Changes

West-Nile-Disease

Daimler Chrysler¹

Environment - Scenarios and A Question



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Geo-Politics - Global Trends

Between Tradition ...

Free Economy
Press

QuickTime™ and a TIFF (Uncompressed) decompressor are needed to see this picture.

Human Rights

Separation of Church and State

... and Modernity





New Global Citizen

WTO Membership

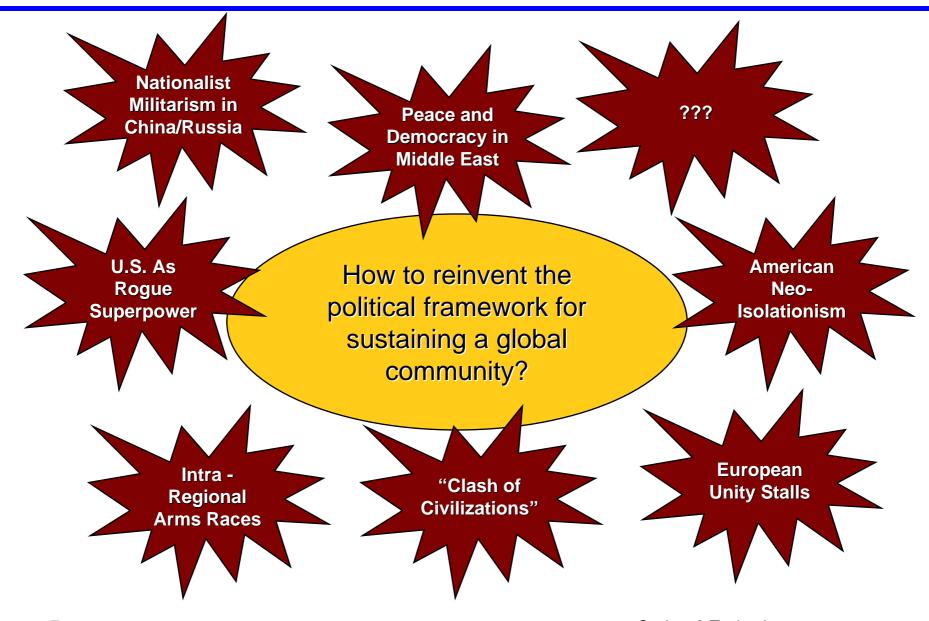
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Western Culture & Consumption

DaimlerChrysler

Geo-Politics - Scenarios and A Question

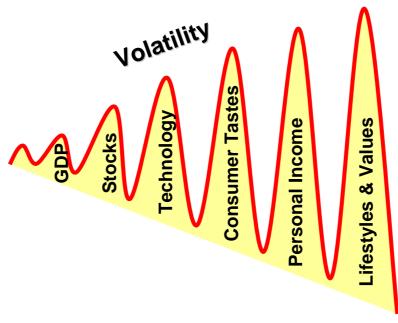


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Master Themes

Complexity













Networks



Transparency

Summary

How to reinvent the political framework for sustaining a global community?

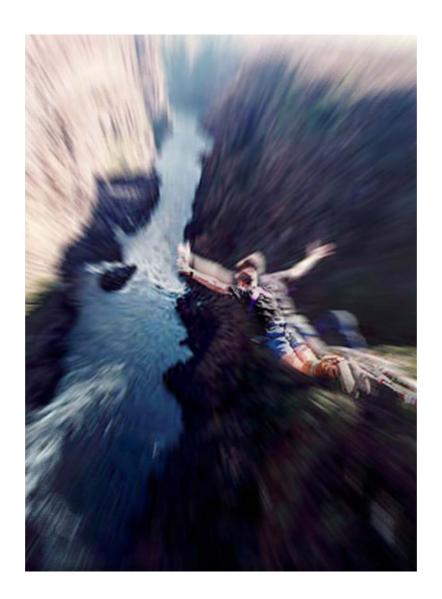
How can we manage the unintended consequences of technological innovation?

What new dimensions will serve as the basis for social order and conflict?

What patterns of market governance and coordination could support dynamic economic development?

Who might lead a global sustainable development movement?

How Do You Feel About The Future?



Final Thought

The best way to predict the future ...

... is to create it

Contact Information

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