



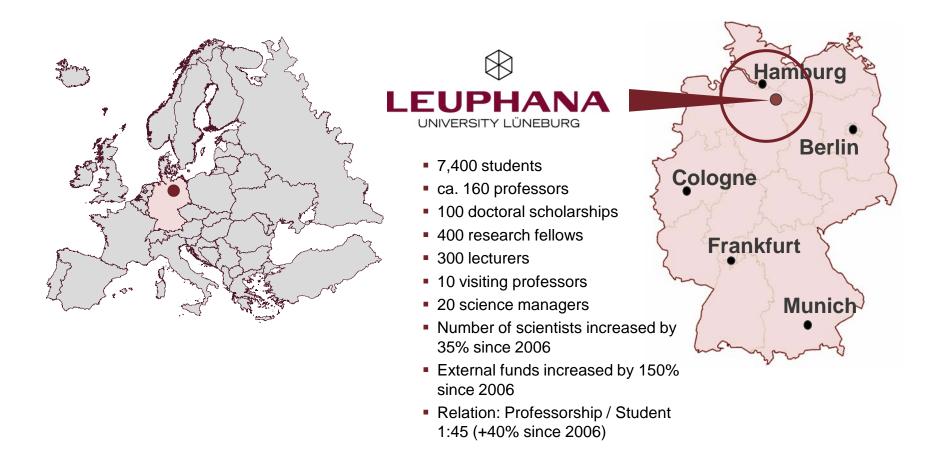
### Universities and enterprises – A winning team?

March 28th, 2014



Leuphana University Lüneburg is a "small Excellence University" located in the vicinity of Hamburg and within two hours distance to Berlin.

General overview





### To sharpen the academic profile of Leuphana, the new university model is based on four science initiatives.

Center for methods

5 professorships

Science initiatives

#### **Culture Sciences**

What cultural values and practices define and change our society?

Transdisciplinary link between cultural and social sciences, further developing the "Kunstraum"

Integrative cultural research, art and visual culture, media culture and communication

29.5 professorships

### **Sustainability Research**

How do we create a sustainable society?

Transdisciplinary link between human and natural science Players: state, legal, corporate, social, individual Topics: ecosystems, biodiversity, materials, space, information, design & infrastructure

30.5 professorships

#### Management & Entrepreneurship

How is business value created?

Referring to companies and combining different disciplines: economics, law, psychology, information technology, technology

Developing the transdisciplinary master's program Management & Entrepreneurship

71 professorships

#### **Education and Teacher Training**

How can we create future opportunities for members of our society?

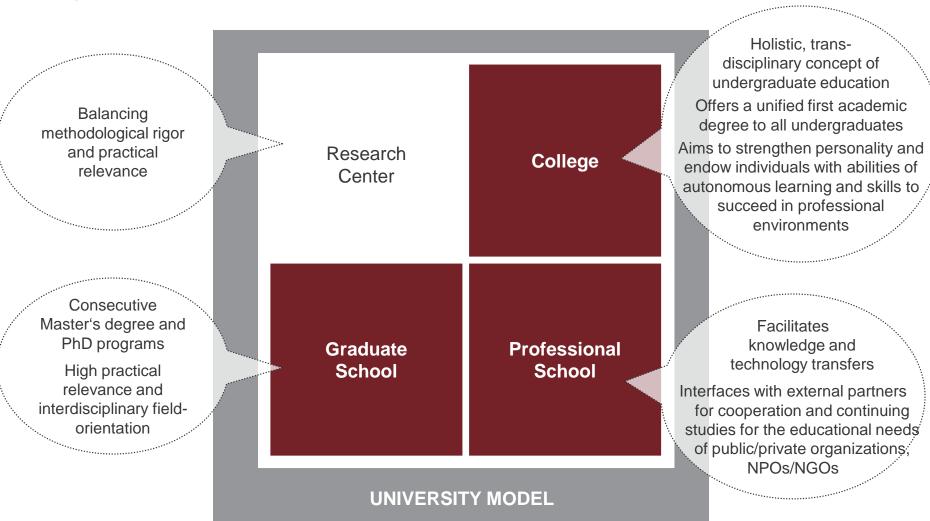
Heterogeneity as a central research topic in teaching methodology and educational science

Examples of new projects:
Summer academy for pupils of lower secondary schools (Hauptschule)
Cooperation with Teach First Deutschland
32 professorships



## Unique to Germany, Leuphana's academic model is built around four main pillars with respect to target groups.

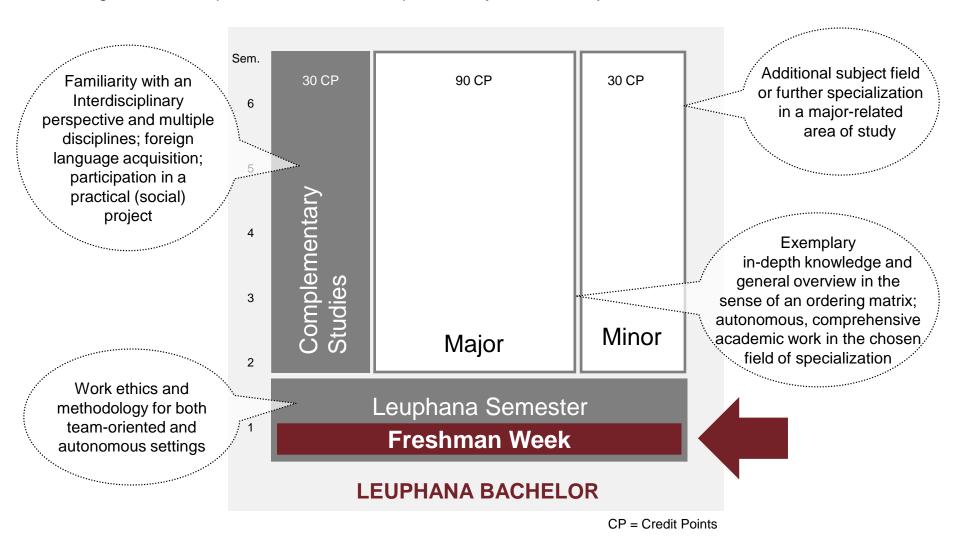
College, Graduate School and Professional School are all embedded in practical research





### Kicking off with the Freshman Week, Leuphana College offers a joint model of study for all subjects.

College model: Leuphana Semester, Complementary Studies, Major and Minor





### In 2012 more than 1.800 students learned the basics of entrepreneurship and created their own business ideas during the Freshman Week.



#### Case Study: Start Up!

Based on a self-conducted analysis of the most important economic and social mega-trends of the coming ten years students developed and planned innovative foundation-projects in the areas sustainibility, social entrepreneurship and digital media.

### Keynote Speaker Dr. Philipp Rösler (Federal Economics Minister)

#### Teachers

Among others, Leuphana vice president Holm Keller, Prof. Daniel Libeskind (architect)

#### Case Study Contributors

40 Start-Up experts, 60 mentors, 100 tutors, a jury comprised of StS Stefan Kapferer (Federal Ministry of Economics and Technology), Dr. Antonella Mei-Pochtler (Boston Consulting Group, senior partner and CEO), Dr. Sabine Johannsen (Investitions- und Förderbank Niedersachsen – Nbank, board member)



# Former US-President Jimmy Carter and German Chancellor Dr. Angela Merkel visited Leuphana University Lüneburg to endorse the unique restructuring approach.



"...I come here this evening filled with gratitude, excitement and admiration for what has been accomplished in the last few months [...] in founding a new university that, in my opinion, will have an increasingly profound impact on the entire educational system of Germany and perhaps also of Europe.

This is a unique experiment that in my opinion is destined for complete success.

I congratulate all you students: you are making history by the initiation of your special study"

"...This university offers a variety of new developments and I believe that these were presented in a very convincing manner here today.

I return to Berlin with the firm impression that something exciting is happening here and that the State is supporting this project. It was a very interesting experience to see the great flexibility and tremendous interest in this university. This is surely an enrichment for the German university landscape at large..."





The central campus building by Prof. Daniel Libeskind, currently under construction, symbolizes the development of Leuphana University.

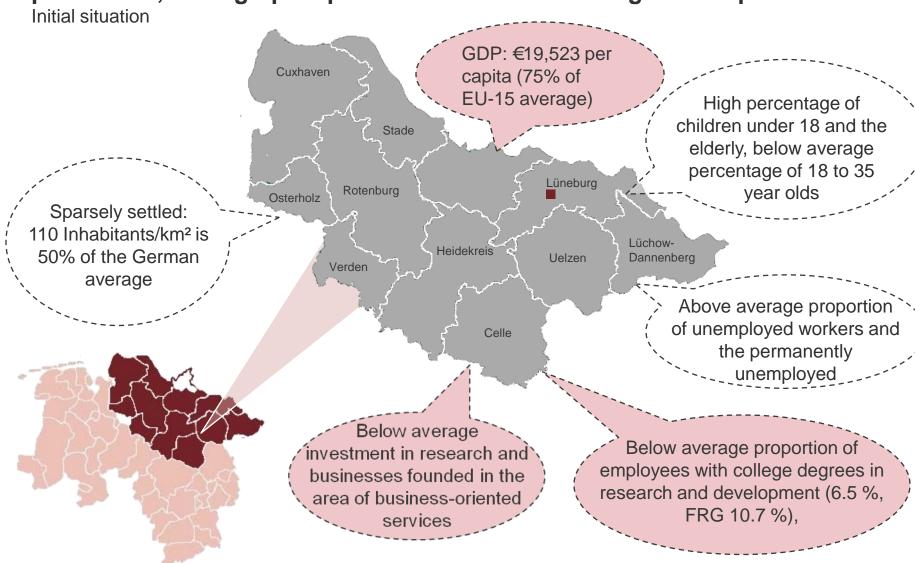




- ... is a major European project for regional business development.
- is predominantly funded by the European Fund for Regional Development (EFRE).
- ... has a total investment volume of €98 million.
- ... comprises 16 individual measures.
- ... integrates all areas of Leuphana University of Lüneburg.
- ... offers a wide range of cooperation options between universities, regional players and companies.
- ... scheduled from 2009-2015.



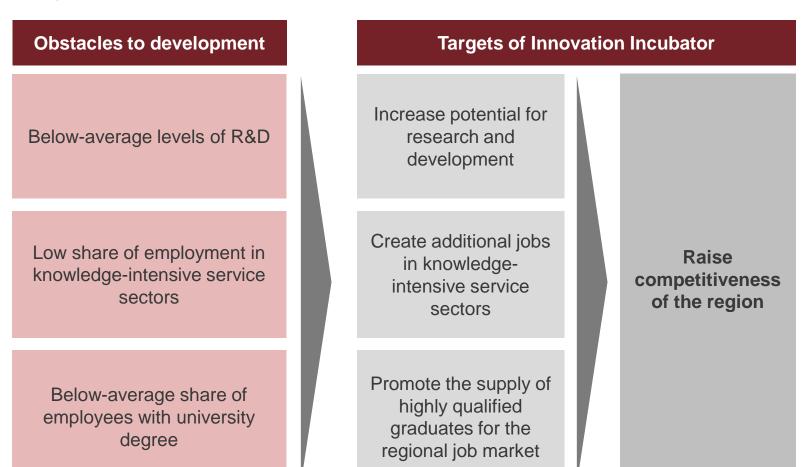
The Lüneburg district (Convergence Region) is mired in low economic production, demographic problems and below average start-up rates.





### The central task of the Innovation Incubator is to raise the competitiveness of the convergence region of Lüneburg.

Background and objectives



Sources: Lower Saxony Ministry of Economy, Labor and Transport: SWOT analysis on the operational program for the ERDF for the "Convergence" objective for the period 2007-2013; 2006; decision made on the Innovation Incubator project by Commission as at 14 August 2009 11



### The Innovation Incubator offers cooperation opportunities for regional enterprises at various levels.

#### **Project Scope**

### Competence Tandems

- Up to 14 internationally staffed research cooperations with business ideas
- Focus on creating new innovative jobs
- Several partners in practice available for each CT
- Duration of up to 3 years

### Research and Development Projects

- Up to 16 projects, each having minimum 1 enterprise partner
- Focus on shortterm applicability of project results
- Duration of 1-2 years

#### Innovation and Transfer Networks

- 2-3 innovation and transfer networks
- Topics: sustainability and personnel management
- 20 companies per network
- Collaboration between companies and university on specific topics

## Research Projects with Visiting Professors

- International recruitment of 12 visiting professors for a period of 2 years each
- 12 research projects and 36 consulting projects
- Flexible project arrangements

### Master's and Doctoral Stipends

- 50 stipends granted for theses and dissertations with research issues relevant to regional businesses
- 2-year stipends
- Period for Master's thesis: 5 months
- Period for doctoral studies: 3 years

### Practical Projects for Students

- Practical projects for students of different disciplines in regional small and mediumsized enterprises (SMEs)
- 2-3 Leuphana
   College students
   per project will
   concentrate on a
   specific topic
   relevant to
   business
- Project period of 4-6 months

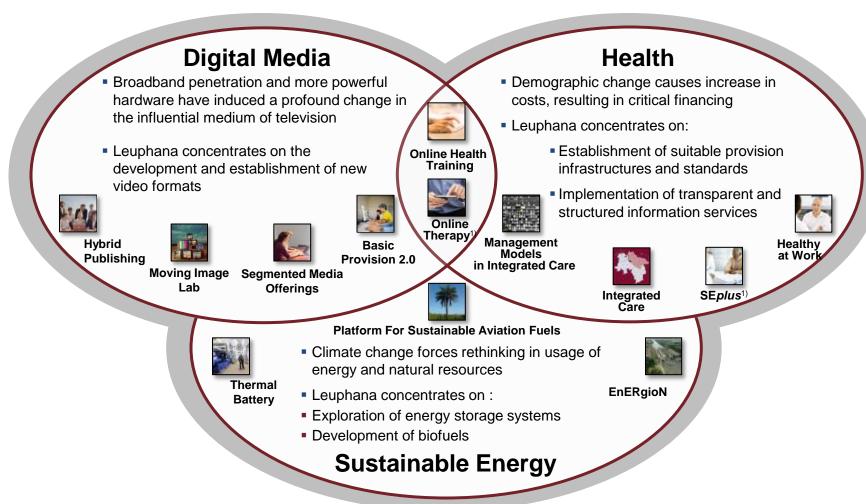
### **Regional Networking**

- Connects Leuphana scientists with network and cooperation partners, primarily SMEs
- Organizes regional conferences, matching workshops, praxis dialogues, fairs, cultural events, etc.



### The main focus areas of the Lüneburg Innovation Incubator are Digital Media, Health and Sustainable Energy.

Overview of the main focus areas and Competence Tandems





### The enterprise "explainity" is the first business start-up from the Innovation Incubator's competence tandem "Moving Image Lab".

Profile "explainity GmbH"



■ Founded: March 2012, Lueneburg

**■ Founder**: Andreas Ebert

- Viral: more than 26.000 subscribers and ca. 2,5 Mio. video clicks by broad target group (14-55y). Series focussing on the following themes:
  - Society
  - **Economy and Politics**
  - Financial terms und stock exchange

#### Marketing/PR:

The business idea has won several competition prizes. Their videos are integrated in the CNN TV news and online media of Spiegel, ZEIT, NDR, Handelsblatt, the blog of chancellor Merkel, etc.



CN S ZEITMONLINE



Handelsblatt

Explainity's business purpose is both social and commercial:

- Socially relevant themes are explained by edutaining short films on Youtube for the general public
- Companies can order video productions explaining their complexe products or services to clients (e.g. banking sector)





### Example of a concluded R&D project "Operations Excellence for SME" (Prof. Dr.-Ing. Schleich) for the optimization of manufacturing processes.

 Research aim: Development of a standardised modell, which allows manufacturing SME to analyse, benchmark and optimize their current cost structure and potential cost-cutting in the areas of procurement, production, distribution, Supply Chain Management as well as administration and sales.



- Participating companies:
  - LAP GmbH (laser applications; 240 employees)
  - SIEB & MEYER AG (drive & feed-in technology; 220 employees)
- Benefits:
  - Increase in efficiency at processes adding value, prevention of dissipation (e.g. overproduction, needless processes, dead times, under-utilised employee potential) at the companies
  - Cost reduction of 0.5 to 2 Mio. EUR per year at the companies
  - Established the "Competence Center Medium-sized Industries" and created employment for scientists and graduates

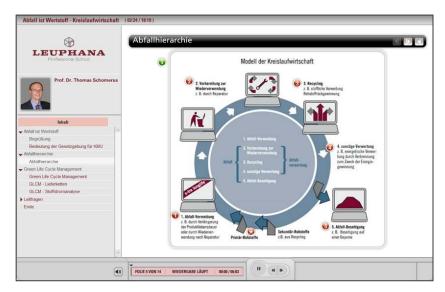






### The Innovation Incubator permits direct implementation in the field.

Impressions from exemplary projects













Leuphana's annual business event "Night of the Start-Ups!" enables networking of young entrepreneurs and business angels in the region.

#### **NIGHT OF THE START-UPS!**











### More than 400 partners are cooperating with the Innovation Incubator.

Status: 31 December 2013



- Low population density: 110 citizen per km<sup>2</sup> (= 50% of the national average)
- per-capita income: <75% of the EU-15 average
- share of employees with university degree (6,5 %, vs. Germany 10,7 %)
- Brain drain and movement of labour, notably 18-35y
- below average SME's innovation activities and foundation start-ups

Source: Team Incubator 18



#### Contact



**Tobias Hannemann**Head of Regional Networking
Innovation-Incubator

Fon +49.4131.677-1557 Fax +49.4131.677-1269 hannemann@inkubator.leuphana.de